

HEAR FROM OUR PAST AND PRESENT INTERNS...



"My time on the Dugdale Nutrition internship programme has been such a valuable experience. I have become so much more confident as a person, and the different opportunities you experience along the way are fantastic. From working alongside a supportive team to gaining hands-on insight into the industry, it has really helped me grow both personally and professionally."

Isabelle Barker, Ruminant Sale Advisor



"I started as a sales intern in January and it is by far one of the best decisions I've made. Everyone's been lovely and supportive through all the departments at Dugdale's. The training provided is brilliant and the opportunities I've been given is amazing! It's been a great way to develop my skills, build confidence, and gain real experience in such a welcoming environment."

Michaela Riley, Sales Intern

01200 420200

HOW TO APPLY...

If you're ready to kickstart your career in sales and think you've got what it takes, we want to hear from you!






Visit our careers page and apply online:

www.dugdalenutrition.com/careers

SCAN
ME!



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& CUMBRIA



RUMINANT SALES INTERNSHIP

Grow your career with Dugdale Nutrition

Start Date - January 2026

www.dugdalenutrition.com

ABOUT DUGDALE NUTRITION...

With 175 years of history behind Dugdale Nutrition, we are extremely proud to remain a fully independent, modern family business. We offer cutting edge management and nutritional advice, together with feeds of excellence and quality. Located close to dairy, beef and sheep farms in the heart of the North of England, Dugdale Nutrition focuses on building long-term business partnerships with all of its customers

ABOUT THE INTERN PROGRAMME...

Are you passionate about agriculture and looking to kickstart your career in sales? Are you interested in working with farmers and selling them solutions? Would you like to make a difference in the ruminant feed industry and support a sustainable farming future?

If you answered yes to all three, join Dugdale Nutrition, a modern family business, leading the UK's ruminant sector, and gain hands on experience, whilst learning from some of the best ruminant specialists in the business.

WHAT WE ARE LOOKING FOR...

- A genuine interest in agriculture and rural business.
- Enthusiastic individuals with a keen interest in sales.
- Excellent communication and interpersonal skills.
- Strong organisational skills and attention to detail.
- Ability to work independently and as part of a team.
- Motivated, proactive, and eager to learn.
- Basic understanding of sales processes; any previous sales experience is necessary.
- A valid UK driving license is essential.

WHAT YOU WILL DO...

- **Develop** - you will learn about all business areas and how they contribute to the overall success of the company. As well as learn all aspects of ruminant nutrition from basic requirements through to more complex technical support.
- **Assist the Sales Team** - support our Sales Team when visiting clients, providing technical services, and generating your own leads alongside a mentor.
- **Sales Process** - learn the ins and outs of the sales process, from prospecting and time management to closing deals.
- **Market Research** - stay up to date on industry trends and competitor analysis to identify new business opportunities.

WHAT WE OFFER...

- Hands on and real-life experience by working closely with our sales professionals and Veterinary Technical Manager in practical on farm situations.
- Ongoing training and monitoring from experienced professionals.
- Potential for a permanent role upon completion of the internship.
- Flexible working environment with the option for remote work.
- 31 days Annual Leave including Bank Holidays
- Competitive salary.
- Life Assurance.
- Group Personal Pension and Group Income Protection.
- 24/7 access to an Employee Assistance Program
- Company Health Cash Plan Scheme
- Accessible Wellbeing Team

RUMINANT SALES INTERNSHIP

360 DEGREE VISION

You will also spend time with other business departments to give an in-depth knowledge and full 360 degree vision of how our business operates.

1

TRAINING

You will undergo training and development to help increase your understanding and experience of ruminant nutrition. You will also help in the development of technical information and applications, with a real chance to put your stamp on things.

2

TEAM

Based within the retail sales team, you will assist the Retail Sales Manager, Veterinary Technical Manager and Ruminant Sales Specialists in their roles.

3

ROLE

This varied role will see you spending time out on farm with Sales Specialists visiting a wide range of dairy, beef and sheep customers and prospects, as well as carrying out sampling and technical services as required.

4

DEVELOPMENT

Dugdale Nutrition has an excellent track record working with Harper Adams, helping placement students to progress in careers within both Dugdale Nutrition and the wider agricultural industry.

5

LOCATION & DETAILS

Dugdale Nutrition, Bellman Mill, Salthill, Clitheroe, Lancashire, BB7 1QW
Tel. 01200 420200
Email. HR@dugdalenutrition.com
Remuneration to be agreed, dependant on age.

6